

USE OF IPO PROCEEDS REPORT OF TRADE AND DEVELOPMENT BANK OF MONGOLIA

Within the framework of its medium-term strategy of becoming a "Green Bank", Trade and Development Bank of Mongolia (TDBM) has set to use net proceeds from its Initial Public Offering (IPO) of 5% of the Bank's total issued shares, to finance its sustainable loans in line with eligible categories specified in TDBM's Sustainability Framework. From the primary market, TDBM received 2,528 orders, total of MNT 105.5 billion (equivalent to approx. USD 30.5 million) for the Bank's shares, which surpassed its initial target of MNT 83.5 billion (or USD 24.2 million equivalent), and closed its IPO with oversubscription status of 126.4%.

In accordance with TDBM's strategy to expand its presence in Small & Medium Business (SMB) and retail markets, net proceeds from Bank's offerings are expected to be allocated towards following business segments:

I. Corporate segment:

50.0%

II. SMB segment: 20.0%

III. Retail segment: 30.0%

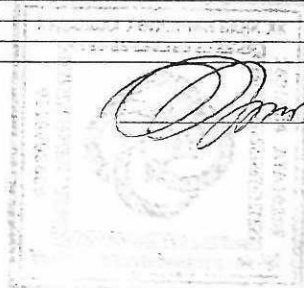
Use of IPO proceeds report (by issued loans for the period from May 28, 2023 to September 30, 2023):

NET PROCEEDS FROM TDBM'S IPO	MNT 83,500,000,000.00
- From which the amount to be allocated to Corporate segment	MNT 41,750,000,000.00
- From which the amount to be allocated to SMB segment	MNT 16,700,000,000.00
- From which the amount to be allocated to Retail segment	MNT 25,050,000,000.00
TOTAL AMOUNT OF ISSUED LOANS:	MNT 12,299,442,390.00
TOTAL IPO UTILIZATION PERCENTAGE:	14.73%

Use of IPO proceeds report (by issued loans for the period from July 1, 2023 to September 30, 2023):

	Business segment	Business segment's loan product type	Number of issued loans	Issued loan amount	Issued loans' share in total issued loans /by percentage/
TOTAL			111	MNT 8,298,638,985.00	100%
A. By eligible categories of TDBM's Sustainability Framework:					
I. Green loan categories					
1. Renewable energy	-	-	-	-	-
2. Low-pollution energy	-	-	-	-	-
3. Energy efficiency	Corporate segment	Green business loan	1	MNT 20,000,000.00	0.24%
	Retail segment	Green consumption loan via e-commerce platform	34	MNT 75,682,405.00	0.91%
4. Green buildings	-	-	-	-	-
5. Sustainable water and waste use and treatment	-	-	-	-	-
6. Sustainable agriculture, land use, forestry & biodiversity conservation	-	-	-	-	-
7. Clean transport	Retail segment	Eco car loan	42	MNT 1,173,250,000.00	14.14%
II. Social loan categories					
1. Affordable basic infrastructure	-	-	-	-	-
2. Affordable housing	Retail segment	Affordable housing loan	24	MNT 3,800,706,580.00	45.80%
3. Access to Essential Services	-	-	-	-	-
4. SME Financing and Microfinance (improve financial access)	Corporate segment	Women Entrepreneurship Support Loan	1	MNT 500,000,000.00	6.03%
	SMB segment	Women Entrepreneurship Support Loan	9	MNT 2,729,000,000.00	32.88%
B. By business segments for which loans were issued:					
I. Corporate segment			2	MNT 520,000,000.00	6.27%
II. SMB segment			9	MNT 2,729,000,000.00	32.88%
III. Retail segment			100	MNT 5,049,638,985.00	60.85%
					Issued loans' share in total IPO funding allocated to business segments
					1.25%
					16.34%
					20.16%

Report verified by:



(Handwritten signature)

Orkhon O.
Chief Executive Officer

USE OF IPO PROCEEDS REPORT OF TRADE AND DEVELOPMENT BANK OF MONGOLIA

Within the framework of its medium-term strategy of becoming a "Green Bank", Trade and Development Bank of Mongolia (TDBM) has set to use net proceeds from its Initial Public Offering (IPO) of 5% of the Bank's total issued shares, to finance its sustainable loans in line with eligible categories specified in TDBM's Sustainability Framework. From the primary market, TDBM received 2,528 orders, total of MNT 105.5 billion (equivalent to approx. USD 30.5 million) for the Bank's shares, which surpassed its initial target of MNT 83.5 billion (or USD 24.2 million equivalent), and closed its IPO with oversubscription status of 126.4%.

In accordance with TDBM's strategy to expand its presence in Small & Medium Business (SMB) and retail markets, net proceeds from Bank's offerings are expected to be allocated towards following business segments:

I. Corporate segment: 50.0%

II. SMB segment: 20.0%

III. Retail segment: 30.0%

Use of IPO proceeds report (by the loans issued for the period from May 28, 2023 to September 30, 2023):

NET PROCEEDS FROM TDBM'S IPO :	MNT 83,500,000,000.00
- From which the amount to be allocated to Corporate segment	MNT 41,750,000,000.00
- From which the amount to be allocated to SMB segment	MNT 16,700,000,000.00
- From which the amount to be allocated to Retail segment	MNT 25,050,000,000.00
TOTAL AMOUNT OF ISSUED LOANS :	MNT 12,299,442,390.00
TOTAL IPO UTILIZATION PERCENTAGE:	14.73%

Use of IPO proceeds report (by the loans issued for the period from July 1, 2023 to September 30, 2023):

	Number of issued loans	Issued loan amount	Issued loans' share in total issued loans /by percentage/	Issued loans' share in total IPO funding allocated to business segments
TOTAL	111	MNT 8,298,638,985.00	100.00%	
B. By business segments for which loans were issued:				
I. Corporate segment	2	MNT 520,000,000.00	6.27%	1.25%
II. SMB segment	9	MNT 2,729,000,000.00	32.88%	16.34%
III. Retail segment	100	MNT 5,049,638,985.00	60.85%	20.16%

Report verified by:



Orkhon O.
Chief Executive Officer